



LTSS in Our Community

Tribal Pathways to Sustainable Long-Term Care:

Capturing Medicaid reimbursements through Aging Services

Presenter



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TRIBAL PATHWAYS TO SUSTAINABLE LONG- TERM CARE

Capturing Medicaid reimbursements through Aging
Services



POLL QUESTION

DID YOU KNOW....

Tribes can bill Medicaid for certain services that are part of Title VI grant programs...WITHOUT CONFLICT!



POLL QUESTION

Is your tribe providing long-term services and supports?

TITLE VI VS. MEDICAID

Title VI	Medicaid
Available for Elders, Tribes choose the age requirements	No age restrictions, birth and up*
Grant money is given directly to Tribe	Money is paid to service providers
Programs are meant to provide HCBS to aid Elders to stay independent	Each state may have different requirements
	Waivers provide HCBS to aid Elders and adults with disabilities to stay independent

TITLE VI SERVICES

Congregate Meals
Home Delivered Meals
Nutrition Education
Nutrition Counseling
Supportive Services Information/Referral
Outreach
Case Management
Transportation
Legal Assistance
Homemaker Service
Personal Care/Home Health Aid Service

Supportive Services - Chore
Visiting
Telephoning
Family Support
Ombudsman Services
Health Promotion and Wellness
All Others
Information About Available Services
Assistance Gaining Access to Available Services
Individual Counseling
Support Groups
Caregiver Training
Lending Closet
Other Caregiver Support Services
Caregiver Respite

EXAMPLES OF REIMBURSEMENTS

- ACL data resources will show your Tribe's Title VI units. These can be used to calculate potential reimbursements

Tribe	2014 Title VI Home Delivered Meals	Reimbursement if Billed to Medicaid
Assiniboine and Sioux (Montana)	25,587	\$143,798 (\$5.62/meal)
Chickasaw Nation (Oklahoma)	59,953	\$299,765 (\$5/meal)
Lac du Flambeau (Wisconsin)	17,435	\$130,762 (\$7.50/meal)



START WHERE YOU ARE

- *Make a list of Title VI service you provide*
- *Meet with other Tribal departments to determine what LTSS they may provide*
- *Get Leadership involved*



WHAT SERVICES ARE BILLABLE?

- *State Medicaid Card Services*
- *State Waiver Services*
- *Medicare*

ELDER ENROLLMENT IN MEDICAID

- You can only bill for services provided to Elders who are enrolled in Medicaid or one of the state Medicaid Waivers
- Tribes need to aid Elders in Medicaid (and Medicare!) enrollment
- Enrollment will benefit other Tribal areas
- Saves Purchased and Referred Care
- New enrollees may be able to request a retro-effective date of 60-90 days

TRIBE AS MEDICAID PROVIDER

- Only providers with a Medicaid contract can bill the state programs
- Your Tribe may already have a Medicaid contract through the clinic or health center
- Each state will have different requirements for provider certification
- No Wrong Door approach



BILLING MEDICAID

- You will need to make a decision of which department (Clinic or Aging) you will bill from
- Tribe will need a list of codes to bill (CPT and HCPCs)
- You will need to set rates for each code you are planning to bill
- ARRA (Sect. 5006) & FMAP



POLL QUESTION

Is your tribe providing long-term services and supports?

- I. Tribe becomes Medicaid Provider
 - A. *Know your state's requirements*
 - B. *Check to see if Tribe already has Medicaid Provider ID*
- II. Enroll Tribal members in Medicaid/Waivers & Medicare
 - A. *Aid Elders in enrolling and getting functional screens*
- III. Review and make a list of Services
 - A. *Meet with other Tribal departments*
 - B. *Review Tribal & Title VI Services and Medicaid Card/Waiver benefits*
- IV. Billing for Services
 - A. *Determine appropriate CPT/HCPCs Codes*
 - B. *Decide billing process*

CHEAT SHEET

RESOURCES

➤ CMS AI/AN LTSS Technical Assistance Center

<https://www.cms.gov/Outreach-and-Education/American-Indian-Alaska-Native/AIAN/LTSS-TA-Center/index.html>

➤ Small Business Administration

<https://www.sba.gov/writing-business-plan> This site is an excellent resource put out by the federal government's small business association. It provides a walk-through of the different elements and explains all of the steps for writing a business plan.

<https://www.sba.gov/offices/headquarters/naa> This is part of the federal Office of Native American Affairs.

➤ ACL Aging Integrated Database (AGID)

<https://agid.acl.gov/CustomTables/NA/Year/> (Tribes Only)

Questions and Comments

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